

## "FARMING THE SUN" BULK BUY PROGRAM 9"

Tier 1 - Suntech Power 275w + Fronius Inverters

- Strict Payment Terms 10% deposit with customer acceptance form
  - 40% progress payment when equipment ordered
  - final payment due on the day of installation

## **Single Phase Systems**

| Single i mase s                         | , |                   |                       |            |                   |  |  |
|---|---|-------------------|-----------------------|------------|-------------------|--|--|
| System Size                             | STC Rebate                              | Market Price      | <b>Bulk Buy Price</b> | % Discount | Finance Price     |  |  |
| 1.65                                    | \$ 975                                  | \$ 3,882          | \$ 3,262              | 16%        | \$ 3,502          |  |  |
| 2.2                                     | \$1,300                                 | \$ 4,753          | \$ 3,896              | 18%        | \$ 4,182          |  |  |
| 2.75                                    | \$1,624                                 | \$ 5,531          | \$ 4,533              | 18%        | \$ 4,948          |  |  |
| 3.3                                     | \$1,949                                 | \$ 7,121          | \$ 5,275              | 26%        | \$ 5,758          |  |  |
| 3.85                                    | \$2,274                                 | \$ 8,071          | \$ 5,934              | 26%        | \$ 6,478          |  |  |
| 4.4                                     | \$2,599                                 | \$ 8,858          | \$ 6,660              | 25%        | \$ 7 <i>,</i> 457 |  |  |
| 4.95                                    | \$2,924                                 | \$ 9,802          | \$ 7,261              | 26%        | \$ 8,130          |  |  |
| 5.5                                     | \$3,249                                 | \$ 10,893         | \$ 8,190              | 25%        | \$ 9,171          |  |  |
| 6.6                                     | \$3,899                                 | \$ 14,523         | \$ 9,747              | 33%        | \$11,201          |  |  |
| 7.7                                     | \$4,548                                 | \$ 15,856         | \$ 10,935             | 31%        | \$12,566          |  |  |
| 8.8                                     | \$5,198                                 | \$ <b>1</b> 7,597 | \$ 12,136             | 31%        | \$13,947          |  |  |
| 2 x Fronius inverters for systems below |   |                   |                       |            |                   |  |  |
| 9.9                                     | \$5,848                                 | \$ 19,471         | \$ 14,640             | 25%        | \$17,430          |  |  |
| 11                                      | \$6,498                                 | \$ 21,314         | \$ 16,025             | 25%        | \$19,079          |  |  |
|   |   |                   |                       |            |                   |  |  |

## **Three Phase Systems**

| Time Thuse Systems                                |  |   |                       |   |               |  |  |  |
|---|--|---|-----------------------|---|---------------|--|--|--|
| System Size                                       | STC Rebate                                       | Market Price                                      | <b>Bulk Buy Price</b> | % Discount  | Finance Price |  |  |  |
|   |  |   |                       |   |               |  |  |  |
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| 3.3   | \$1,949  | \$ 7 <i>,</i> 313                                 | \$ 5,669              | 22%   | \$ 6,348      |  |  |  |
| 4.4   | \$2,599  | \$ 8,462  | \$ 6,936              | 18%   | \$ 7,767      |  |  |  |
| 5.5   | \$3,249  | \$ 10,549   | \$ 8,177              | 22%   | \$ 9,156      |  |  |  |
| 6.6   | \$3,899  | \$ 13,156   | \$ 9,891              | 25%   | \$ 11,367     |  |  |  |
| 7.7   | \$4,548  | \$ 14,831   | \$ 11,409             | 23%   | \$ 13,110     |  |  |  |
| 8.8   | \$5,198  | \$ 16,304   | \$ 12,639             | 22%   | \$ 14,524     |  |  |  |
| 9.9   | \$5,848  | \$ 17,862   | \$ 13,847             | 22%   | \$ 15,912     |  |  |  |
| 11  | \$6,498  | \$ 19,695   | \$ 15,035             | 24%   | \$ 17,900     |  |  |  |

**NET SOLAR METER** 

Customer to contact electricty retailer to organise

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TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

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## FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

- 1. Foreign exchange rate for the AUD against the USD to be above 0.71 cents at the time of placing order.
- 2. Small Scale Technology Certificates (STC) spot rate to remain above \$36 at the time of each customers installation.