



"FARMING THE SUN" BULK BUY PROGRAM 9"

Tier 1 - JA Solar 310w + Solar Edge P300 Optimisers Strict Payment Terms - 10% deposit with customer acceptance form
 - 40% progress payment when equipment ordered
 - **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.86	\$1,099	\$ 3,791	\$ 3,186	16%	\$ 3,420
2.48	\$1,465	\$ 4,904	\$ 4,020	18%	\$ 4,315
3.1	\$1,831	\$ 6,611	\$ 5,419	18%	\$ 5,915
3.72	\$2,197	\$ 8,441	\$ 6,253	26%	\$ 6,826
4.34	\$2,564	\$ 9,817	\$ 7,218	26%	\$ 7,879
4.96	\$2,930	\$ 10,736	\$ 8,072	25%	\$ 9,038
5.58	\$3,296	\$ 11,845	\$ 8,906	25%	\$ 9,972
6.2	\$3,662	\$ 12,954	\$ 9,740	25%	\$10,906
7.44	\$4,395	\$ 16,580	\$ 12,466	25%	\$14,326
8.68	\$5,127	\$ 18,798	\$ 14,134	25%	\$16,243
2 x Solar Edge inverters for systems below					
9.92	\$5,860	\$ 21,445	\$ 16,124	25%	\$18,530
11.16	\$6,592	\$ 23,689	\$ 17,812	25%	\$21,206

Solar Edge Energy Meter (module level monitoring) - \$500

NET SOLAR METER Customer to contact electricity retailer to organise
TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
6.2	\$3,662	\$ 13,048	\$ 10,115	22%	\$ 11,325
7.44	\$4,395	\$ 15,671	\$ 11,782	25%	\$ 13,540
8.68	\$5,127	\$ 17,742	\$ 13,647	23%	\$ 15,683
9.92	\$5,860	\$ 20,944	\$ 16,236	22%	\$ 18,658
11.16	\$6,592	\$ 23,096	\$ 17,904	22%	\$ 20,575

Solar Edge Energy Meter (module level monitoring) - \$500

NET SOLAR METER Customer to contact electricity retailer to organise
TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.71 cents at the time of placing each order.
2. Small Scale Technology Certificates (STC) spot rate to remain above \$36 at the time of each customers installation.