"FARMING THE SUN" BULK BUY PROGRAM 1 - HUNTER & CENTRAL COAST

Tier 1 - Suntech Power + SMA Inverters

Strict Payment Terms - 10% deposit with customer acceptance form
- 40% progress payment when bulk buy triggered
- **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Buk Buy Price	% Discount	Finance Price
1.65	$1,122	$ 4,450	$ 3,504	21%	$ 3,762
2.2	$1,496	$ 5,193	$ 4,089	21%	$ 4,390
2.75	$1,871	$ 5,893	$ 4,604	22%	$ 5,026
3.3	$2,245	$ 6,315	$ 4,972	21%	$ 5,428
3.85	$2,619	$ 6,569	$ 5,173	21%	$ 5,646
4.4	$2,993	$ 7,121	$ 5,520	22%	$ 6,181
4.95	$3,367	$ 7,664	$ 5,895	23%	$ 6,601
5.5	$3,741	$ 7,969	$ 6,130	23%	$ 6,864
2 x SMA Inverters for systems below					
6.6	$4,489	$ 10,410	$ 8,070	22%	$ 9,274
7.7	$5,238	$ 11,378	$ 8,820	22%	$ 10,136
8.8	$5,986	$ 12,166	$ 9,431	22%	$ 10,837
9.9	$6,734	$ 12,871	$ 9,901	23%	$ 11,788
11	$7,482	$ 13,483	$ 10,372	23%	$ 12,348

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
5.5	$ 3,741	$ 8,540	$ 6,620	22%	$ 7,412
6.6	$ 4,489	$ 10,230	$ 7,930	22%	$ 9,113
7.7	$ 5,238	$ 11,017	$ 8,540	22%	$ 9,814
8.8	$ 5,986	$ 12,256	$ 9,501	22%	$ 10,918
9.9	$ 6,734	$ 12,663	$ 9,971	21%	$ 11,459
11	$ 7,482	$ 13,470	$ 10,442	22%	$ 12,431

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing each 200 kW bulk buy container order.