"FARMING THE SUN" BULK BUY PROGRAM 1 - HUNTER & CENTRAL COAST

Tier 1 - Suntech Power + Fronius Inverters Strict Payment Terms - 10% deposit with customer acceptance form
- 40% progress payment when bulk buy triggered
- **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.65	$1,122	$ 5,052	$ 4,246	16%	$ 4,558
2.2	$1,496	$ 5,535	$ 4,537	18%	$ 4,871
2.75	$1,871	$ 5,597	$ 4,587	18%	$ 5,008
3.3	$2,245	$ 6,675	$ 4,944	26%	$ 5,397
3.85	$2,619	$ 7,092	$ 5,215	26%	$ 5,692
4.4	$2,993	$ 7,434	$ 5,590	25%	$ 6,259
4.95	$3,367	$ 7,968	$ 5,902	26%	$ 6,608
5.5	$3,741	$ 8,637	$ 6,494	25%	$ 7,271
6.6	$4,489	$ 10,961	$ 7,356	33%	$ 8,454
7.7	$5,238	$ 11,349	$ 7,827	31%	$ 8,994
8.8	$5,986	$ 12,051	$ 8,311	31%	$ 9,551
2 x Fronius inverters for systems below					
9.9	$6,734	$ 13,541	$ 10,181	25%	$12,121
11	$7,482	$ 14,446	$ 10,861	25%	$12,931

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 100KM RETURN FREE THEN $1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
3.3	$2,245	$ 6,920	$ 5,364	22%	$ 6,006
4.4	$2,993	$ 7,178	$ 5,884	18%	$ 6,588
5.5	$3,741	$ 8,359	$ 6,480	22%	$ 7,256
6.6	$4,489	$ 9,989	$ 7,510	25%	$ 8,631
7.7	$5,238	$ 10,830	$ 8,331	23%	$ 9,573
8.8	$5,986	$ 11,411	$ 8,846	22%	$ 10,165
9.9	$6,734	$ 12,045	$ 9,337	22%	$ 10,730
11	$7,482	$ 12,848	$ 9,808	24%	$ 11,677
Symo 5kW Hybrid Ready			extra		$ 1,500

NET SOLAR METER Customer to contact electricity retailer to organise

TRAVEL CHARGES FIRST 100KM RETURN FREE THEN $1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing each 200 kW bulk buy container order.