



"FARMING THE SUN" BULK BUY PROGRAM 7

Tier 1 - Qcell's + Fronius Inverters

Strict Payment Terms - 10% deposit with customer acceptance form
 - 40% progress payment when bulk buy triggered
 - **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.62	\$1,015	\$ 3,977	\$ 3,342	16%	\$ 3,588
2.16	\$1,330	\$ 4,911	\$ 4,026	18%	\$ 4,322
2.7	\$1,680	\$ 5,708	\$ 4,678	18%	\$ 5,107
3.24	\$2,030	\$ 7,159	\$ 5,303	26%	\$ 5,789
3.78	\$2,345	\$ 8,267	\$ 6,079	26%	\$ 6,635
4.32	\$2,695	\$ 8,982	\$ 6,754	25%	\$ 7,562
4.86	\$3,045	\$ 10,126	\$ 7,501	26%	\$ 8,399
5.4	\$3,395	\$ 10,786	\$ 8,110	25%	\$ 9,081
6.48	\$4,060	\$ 14,457	\$ 9,702	33%	\$11,150
7.56	\$4,725	\$ 16,385	\$ 11,300	31%	\$12,986
8.64	\$5,425	\$ 18,152	\$ 12,518	31%	\$14,386
9.72	\$6,090	\$ 20,110	\$ 15,120	25%	\$18,002
10.8	\$6,790	\$ 21,730	\$ 16,338	25%	\$19,452

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
3.24	\$2,030	\$ 7,357	\$ 5,703	22%	\$ 6,386
4.32	\$2,695	\$ 8,702	\$ 7,133	18%	\$ 7,986
5.4	\$3,395	\$ 10,757	\$ 8,339	22%	\$ 9,337
6.48	\$4,060	\$ 12,885	\$ 9,688	25%	\$ 11,133
7.56	\$4,725	\$ 14,945	\$ 11,496	23%	\$ 13,211
8.64	\$5,425	\$ 16,772	\$ 13,001	22%	\$ 14,941
9.72	\$6,090	\$ 18,482	\$ 14,327	22%	\$ 16,464
10.8	\$6,790	\$ 20,364	\$ 15,545	24%	\$ 18,507

Symo 5kW Hybrid Ready

extra

\$ 1,500

NET SOLAR METER

Customer to contact electricity retailer to organise

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TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

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FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.74 cents at the time of placing each 200 kW bulk buy container order.
2. Small Scale Technology Certificates (STC) spot rate to remain above \$35 at the time of each customers installation.