



"FARMING THE SUN" BULK BUY PROGRAM 5

Tier 1 - Qcell's + SMA Inverters

Single Phase Systems

System Size	STC Rebate	Market Price	Buk Buy Price	% Discount	Finance Price
1.59	\$ 870	\$ 3,735	\$ 2,941	21%	\$ 3,157
2.12	\$ 1,189	\$ 4,943	\$ 3,892	21%	\$ 4,178
2.65	\$ 1,479	\$ 5,815	\$ 4,543	22%	\$ 4,959
3.18	\$ 1,769	\$ 7,265	\$ 5,721	21%	\$ 6,245
3.71	\$ 2,059	\$ 8,260	\$ 6,504	21%	\$ 7,099
4.24	\$ 2,378	\$ 9,192	\$ 7,126	22%	\$ 7,979
4.77	\$ 2,668	\$ 10,196	\$ 7,843	23%	\$ 8,782
5.3	\$ 2,958	\$ 11,043	\$ 8,494	23%	\$ 9,511
6.36	\$ 3,567	\$ 14,722	\$ 11,412	22%	\$ 13,115
7.42	\$ 4,147	\$ 16,742	\$ 12,978	22%	\$ 14,914
8.48	\$ 4,756	\$ 18,385	\$ 14,252	22%	\$ 16,378
9.54	\$ 5,336	\$ 20,392	\$ 15,686	23%	\$ 18,675
10.6	\$ 5,945	\$ 22,047	\$ 16,960	23%	\$ 20,192

NET SOLAR METER

single phase

\$525

TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
5.3	\$ 2,958	\$ 11,212	\$ 8,692	22%	\$ 9,732
6.36	\$ 3,567	\$ 13,670	\$ 10,597	22%	\$ 12,178
7.42	\$ 4,147	\$ 15,673	\$ 12,149	22%	\$ 13,962
8.48	\$ 4,756	\$ 17,574	\$ 13,623	22%	\$ 15,655
9.54	\$ 5,336	\$ 19,420	\$ 15,291	21%	\$ 17,572
10.6	\$ 5,945	\$ 21,369	\$ 16,565	22%	\$ 19,722

NET SOLAR METER

three phase

\$780

TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.74 cents at the time of placing each 200 kW bulk buy container order.
2. Small Scale Technology Certificates (STC) spot rate to remain above \$29 at the time of each customers installation.