"FARMING THE SUN" BULK BUY PROGRAM 8

Tier 1 - Suntech Power + SMA Inverters

Strict Payment Terms - 10% deposit with customer acceptance form
- 40% progress payment when bulk buy triggered
- **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Buk Buy Price	% Discount	Finance Price
1.65	$ 1,122	$ 3,164	$ 2,491	21%	$ 2,674
2.2	$ 1,496	$ 4,218	$ 3,321	21%	$ 3,566
2.75	$ 1,871	$ 5,230	$ 4,086	22%	$ 4,460
3.3	$ 2,245	$ 6,026	$ 4,745	21%	$ 5,180
3.85	$ 2,619	$ 6,663	$ 5,247	21%	$ 5,727
4.4	$ 2,993	$ 7,551	$ 5,853	22%	$ 6,554
4.95	$ 3,367	$ 8,347	$ 6,420	23%	$ 7,189
5.5	$ 3,741	$ 8,998	$ 6,922	23%	$ 7,750
2 x SMA Inverters for systems below					
6.6	$ 4,489	$ 12,005	$ 9,306	22%	$ 10,694
7.7	$ 5,238	$ 13,638	$ 10,572	22%	$ 12,149
8.8	$ 5,986	$ 15,101	$ 11,706	22%	$ 13,453
9.9	$ 6,734	$ 16,522	$ 12,709	23%	$ 15,131
11	$ 7,482	$ 17,826	$ 13,712	23%	$ 16,325

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
5.5	$ 3,741	$ 9,523	$ 7,382	22%	$ 8,266
6.6	$ 4,489	$ 11,835	$ 9,175	22%	$ 10,543
7.7	$ 5,238	$ 13,298	$ 10,309	22%	$ 11,847
8.8	$ 5,986	$ 15,186	$ 11,772	22%	$ 13,528
9.9	$ 6,734	$ 16,224	$ 12,775	21%	$ 14,681
11	$ 7,482	$ 17,773	$ 13,778	22%	$ 16,404

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing each 200 kW bulk buy container order.