"FARMING THE SUN" BULK BUY PROGRAM 8

Tier 1 - Suntech Power + Fronius Inverters

Strict Payment Terms - 10% deposit with customer acceptance form
- 40% progress payment when bulk buy triggered
- **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.65	$1,122	$ 3,551	$ 2,984	16%	$ 3,204
2.2	$1,496	$ 4,301	$ 3,525	18%	$ 3,785
2.75	$1,871	$ 4,965	$ 4,070	18%	$ 4,443
3.3	$2,245	$ 6,370	$ 4,719	26%	$ 5,151
3.85	$2,619	$ 7,189	$ 5,286	26%	$ 5,770
4.4	$2,993	$ 7,872	$ 5,919	25%	$ 6,627
4.95	$3,367	$ 8,676	$ 6,427	26%	$ 7,196
5.5	$3,741	$ 9,661	$ 7,264	25%	$ 8,133
6.6	$4,489	$ 12,866	$ 8,635	33%	$ 9,923
7.7	$5,238	$ 13,975	$ 9,638	31%	$11,076
8.8	$5,986	$ 15,448	$ 10,654	31%	$12,243
2 x Fronius inverters for systems below					
9.9	$6,734	$ 17,253	$ 12,972	25%	$15,445
11	$7,482	$ 18,850	$ 14,173	25%	$16,874

NET SOLAR METER Customer to contact electricty retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
3.3	$2,245	$ 6,596	$ 5,113	22%	$ 5,726
4.4	$2,993	$ 7,558	$ 6,195	18%	$ 6,937
5.5	$3,741	$ 9,353	$ 7,251	22%	$ 8,119
6.6	$4,489	$ 11,677	$ 8,780	25%	$ 10,090
7.7	$5,238	$ 13,145	$ 10,112	23%	$ 11,620
8.8	$5,986	$ 14,392	$ 11,157	22%	$ 12,821
9.9	$6,734	$ 15,711	$ 12,179	22%	$ 13,996
11	$7,482	$ 17,268	$ 13,182	24%	$ 15,694
Symo 5kW Hybrid Ready			extra		$ 1,500

NET SOLAR METER Customer to contact electricity retailer to organise

TRAVEL CHARGES FIRST 1OOKM RETURN FREE THEN $1.50 PER KM

FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing each 200 kW bulk buy container order.