



"FARMING THE SUN" BULK BUY PROGRAM 9"

Tier 1 - Suntech Power 275w + Fronius Inverters

- Strict Payment Terms
- 10% deposit with customer acceptance form
 - 40% progress payment when equipment ordered
 - **final payment due on the day of installation**

Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.65	\$1,063	\$ 3,622	\$ 3,043	16%	\$ 3,267
2.2	\$1,418	\$ 4,397	\$ 3,604	18%	\$ 3,869
2.75	\$1,772	\$ 5,086	\$ 4,168	18%	\$ 4,550
3.3	\$2,127	\$ 6,530	\$ 4,837	26%	\$ 5,280
3.85	\$2,481	\$ 7,376	\$ 5,424	26%	\$ 5,921
4.4	\$2,835	\$ 8,082	\$ 6,077	25%	\$ 6,804
4.95	\$3,190	\$ 8,916	\$ 6,604	26%	\$ 7,395
5.5	\$3,544	\$ 9,923	\$ 7,461	25%	\$ 8,354
6.6	\$4,253	\$ 13,218	\$ 8,871	33%	\$10,195
7.7	\$4,962	\$ 14,375	\$ 9,914	31%	\$11,392
8.8	\$5,671	\$ 15,905	\$ 10,969	31%	\$12,605
2 x Fronius inverters for systems below					
9.9	\$6,380	\$ 17,725	\$ 13,327	25%	\$15,867
11	\$7,088	\$ 19,373	\$ 14,566	25%	\$17,342

Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
3.3	\$2,127	\$ 6,749	\$ 5,232	22%	\$ 5,858
4.4	\$2,835	\$ 7,750	\$ 6,353	18%	\$ 7,113
5.5	\$3,544	\$ 9,607	\$ 7,448	22%	\$ 8,339
6.6	\$4,253	\$ 11,991	\$ 9,016	25%	\$ 10,361
7.7	\$4,962	\$ 13,503	\$ 10,387	23%	\$ 11,937
8.8	\$5,671	\$ 14,798	\$ 11,472	22%	\$ 13,183
9.9	\$6,380	\$ 16,168	\$ 12,534	22%	\$ 14,403
11	\$7,088	\$ 17,784	\$ 13,576	24%	\$ 16,163

NET SOLAR METER

Customer to contact electricity retailer to organise

TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM

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FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing order.
2. Small Scale Technology Certificates (STC) spot rate to remain above \$36 at the time of each customers installation.