



## "FARMING THE SUN" BULK BUY PROGRAM 9"

**Tier 1 - JA Solar 310w + Solar Edge P300 Optimisers**    Strict Payment Terms    - 10% deposit with customer acceptance form  
 - 40% progress payment when equipment ordered  
 - **final payment due on the day of installation**

### Single Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
1.86	\$1,265	\$ 3,447	\$ 2,897	16%	\$ 3,110
2.48	\$1,687	\$ 4,434	\$ 3,634	18%	\$ 3,902
3.1	\$2,109	\$ 6,024	\$ 4,938	18%	\$ 5,390
3.72	\$2,530	\$ 7,662	\$ 5,675	26%	\$ 6,195
4.34	\$2,952	\$ 8,900	\$ 6,544	26%	\$ 7,144
4.96	\$3,374	\$ 9,711	\$ 7,302	25%	\$ 8,176
5.58	\$3,796	\$ 10,692	\$ 8,039	25%	\$ 9,002
6.2	\$4,217	\$ 11,673	\$ 8,777	25%	\$ 9,828
7.44	\$5,061	\$ 15,044	\$ 11,311	25%	\$12,999
8.68	\$5,904	\$ 17,006	\$ 12,786	25%	\$14,694
2 x Solar Edge inverters for systems below					
9.92	\$6,748	\$ 19,396	\$ 14,584	25%	\$16,759
11.16	\$7,591	\$ 21,385	\$ 16,079	25%	\$19,143

Solar Edge Energy Meter (module level monitoring) - \$500

**NET SOLAR METER**                      Customer to contact electricity retailer to organise

**TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM**

### Three Phase Systems

System Size	STC Rebate	Market Price	Bulk Buy Price	% Discount	Finance Price
6.2	\$4,217	\$ 11,806	\$ 9,152	22%	\$ 10,247
7.44	\$5,061	\$ 14,134	\$ 10,627	25%	\$ 12,212
8.68	\$5,904	\$ 15,989	\$ 12,300	23%	\$ 14,134
9.92	\$6,748	\$ 18,957	\$ 14,696	22%	\$ 16,888
11.16	\$7,591	\$ 20,860	\$ 16,171	22%	\$ 18,583

Solar Edge Energy Meter (module level monitoring) - \$500

**NET SOLAR METER**                      Customer to contact electricity retailer to organise

**TRAVEL CHARGES FIRST 100KM RETURN FREE THEN \$1.50 PER KM**

#### FINAL CUSTOMER PRICE SUBJECT TO THE FOLLOWING:

1. Foreign exchange rate for the AUD against the USD to be above 0.78 cents at the time of placing each order.
2. Small Scale Technology Certificates (STC) spot rate to remain above \$36 at the time of each customers installation.